# NanoSILICON, Inc.

NSi Newsletter, Q1 2018

#### **Customer Service**

NanoSILICON, Inc. strives to provide outstanding customer service. Our friendly sales team will navigate you through the quoting process, update you during production, and support material questions after delivery.



### The Close of a Great Year

#### NSi Experienced Record High Sales for 2017

Seizing 2017's opportunities presented by a robust industry, NSi experienced a record high year in sales and market share. Strategically positioning ourselves amongst the changing wafer suppliers, NSi has become a trusted silicon wafer vendor. Our convenient Silicon Valley location coupled with a commitment to growth and quality has allowed NSi to virtually double our customer base in 2017.

Securing the future and stability of NSi's production facility has made investments in capacity and tooling our number one goal. The 40% larger cleanroom expansion and the addition of new metrology and process tools has allowed us to reliably support our growth.

The creation of NanoSILICON Oxide was an essential service we've successfully brought in house saving our customers time and money.

These factors contributed to our 2017 sales surpassing all previous years.

As 2017 comes to a close, we have a strong sense of gratitude and are especially thankful for our loyal customers who continue to trust us to support their requirements and to our new customers who gave us opportunities to demonstrate our viability and quality as a supplier.

## Capabilities

Polishing Diameters: 50.8mm - 300mm

Thickness: 200µm - 2mm

Metals <5E10 Production Yield

Data Sheets Available

Surface Ra<3Å Production Yield

Roughness

Verified Semi Annually

Lead Time 2-3 Weeks ARO

On Most Orders

Wafer Reclaim: Metals & Non-Metals

Grades

Virgin: Test & Prime

Thermal Oxide

Dry: 500Å to 2,000Å

Wet: 2,000Å to 100,000Å



NanoSILICON, Inc. Reliable - Quality - Services

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## **Looking Ahead**

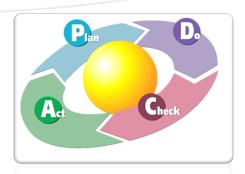
#### What you can expect from NanoSilicon in 2018?

You can expect more of the same. We will continue to strive to be the best possible company that we can be. We will listen to our customers, and be proactive. We will never be satisfied with the ordinary. We will continue to grow and be competitive, though never compromising quality and service for price, or position in the market.

We have a number of exciting goals planned for the upcoming year. Among them; we expect to be ISO certified by the end of Q1. We will also be incorporating a *customer portal* on our newly expanded database. This will allow our customers to log into a secure site and track their order status through the factory, at any time, from anywhere. We are also looking to add another manufacturing facility in close proximity to our current site. As always, we will continue to invest in additional process and metrology tools, to support our growth.

We will be a stronger company in 2018, and we look forward to continuing to support all of our customers.

We encourage our customers to let us know how we can better serve them.



#### ISO 9001:2015 Update

Q4 2017 efforts allowed for huge progress to be made with NSi's ISO certification goal. Implementation of our new NSi WIP system and overall company database has proven to aid in fine tuning internal SPC systems and greatly improve communication between departments.

With our new Department Procedures and Work Instructions now in place, we turn our focus to Employee Training, Planned Maintenance, Corrective Action, and Management Review.

Diligent focus should keep us on track with projected ISO certification by the end of Q1 2018.



## Happy New Year!!

Wishing you a Happy and Prosperous 2018!

Welcome year of the DOG.

The New Year brings new capabilities to NSi.

Additional Polishers, Scrubbers, and Metrology Tools, Larger Cleanroom

Added Capacity, Tighter Particle Specs, Shorter Lead Times